

#### **Phillip Managed Account**

#### For Retirement\*

#### (\*Approved EPF Members Investment Scheme)



Your Partner In Finance



## Phillip Capital Management Private Managed Account (PMA)

#### ENJOY TOTAL CONTRC

"You will enjoy a range of services the meet your individual investment needs



#### Discretionary Mandate

This service will be suitable if you wish to have an investme portfolio tailored to meet your individual investment objectives, ris profile, time horizon and actively managed to reflect changing market conditions.



#### O Advisory Mandate

You will have full control over the decision to buy and sell quality companies listed in Bursa Malaysia with the advise of your personal Fund Manager and investment tools available in POEMS, our online investment platform.





# P

## **Phillip Capital Management**

#### Phillip Master Equity Growth Fund (PMEGF)-Small is Beautiful



#### Ang Kok Heng

#### **Chief Investment Officer**

Phillip Capital Management Sdn Bhd



#### DISCLAIMER:

This publication is solely for information and private circulation only. It should not be construed as an offer or solicitation for the subscription, purchase or sale of the securities mentioned herein. Whilst we have taken all reasonable care to ensure that the information contained in this publication is accurate, it does not guarantee the accuracy or completeness of this publication. Accordingly, no warranty whatsoever is given and no liability whatsoever is accepted for any loss arising whether directly or indirectly as a result of any person or group of persons acting on such information and advice. Phillip Capital Management Sdn Bhd, its directors, staffs and clients may have interest in the securities mentioned herein, and its associates may also have positions from time to time. This publication or particular needs. Whilst views and advice given are in good faith, you should not regard the publication as a substitute for the exercise of your own judgement and should seek other professional advice for your specific investment needs or financial situations.



## Strategy

 Adopt bottom-up strategy and combines active management with long-term core holdings.



We are value investor

We believe in **diversification** 

We prefer **growth stocks** i.e. PE/Growth ratio is important

Prudent management is important for medium/long term investment

Prefer **progressive management** than conservative management Our Investment Philosophy

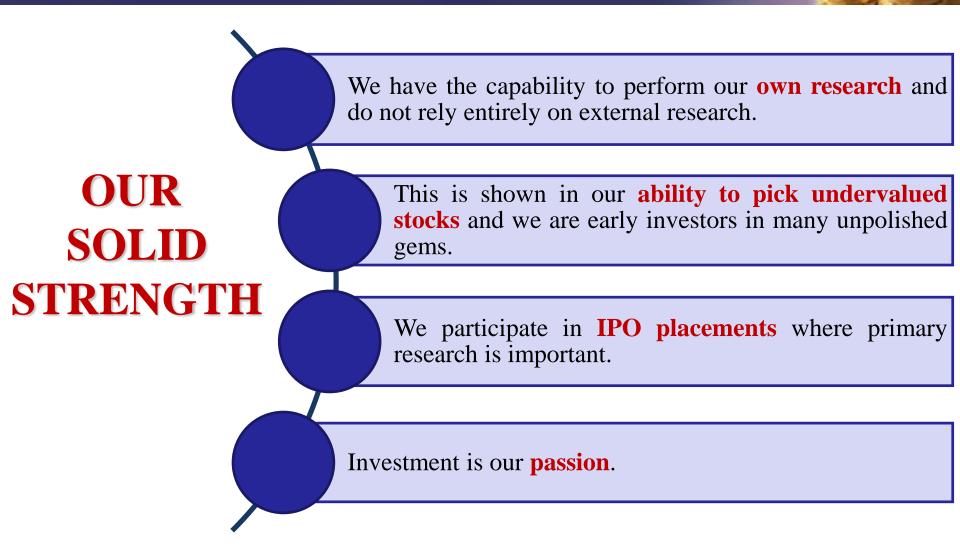


Stock

Picks

Our	Style	Of	Investment
We are active fund manager and we monitor the portfolio closely	We try to keep to <b>5%</b> allocation for a single stock unless the stock is so good that we will go for 10%	We may not have fixed <b>cut loss</b> strategy, as we only take losses if there is a change in fundamental value	We prefer to "Buy Low, Sell High" rather than "Buy High, Sell Higher"







#### MATCH LONG-TERM SAVINGS WITH LONG-TERM INVESTMENT

"Phillip Capital Management Sdn Bhd (PCM) offers you an alternative to match your long-term EPF Savings against your long-term stock market investment for a potentially higher equities market return."

#### EPF MEMBERS INVESTMENT SCHEME

EPF Members who have balance exceeding Basic Savings in Account 1(Retirement Account) of their EPF account and have not reached the age of 55 are eligible to invest their funds directly in Malaysian listed shares and securities through Phillip Capital Management Sdn Bhd, a Fund Management Instituition appointed under the EPF Members Investment Scheme.

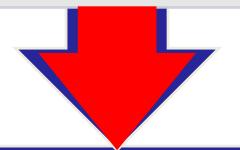
The minimum amount for our scheme is RM30,000. However, EPF members may build up the amount over a number of investments with the condition that the first investment is at least RM10,000 but not more than 20% of the amount exceeding Basic Savings in Account 1 at intervals of three months.

Age (Years)	Basic Savings (RM)	Age (Years)	Basic Savings (RM)	Age (Years)	Basic Savings (RM)
18	1,000	31	20,000	44	59,000
19	2,000	32	22,000	45	64,000
20	3,000	33	24,000	46	68,000
21	4,000	34	26,000	47	73,000
22	5,000	35	29,000	48	78,000
23	7,000	36	32,000	49	84,000
24	8,000	37	34,000	50	90,000
25	9,000	38	37,000	51	96,000
26	11,000	39	41,000	52	102,000
27	12,000	40	44,000	53	109.000
28	14,000	41	48,000	54	116,000
29	16,000	42	51,000	55	120,000
20	19.000	42	FE 000		And the second s

## We have more control, more flexibility and more power.

#### We match long term savings with

long term investment



Our long-term stock market investment for a potentially higher equities market return.



'We understand when it comes to money and investment, trust is essential. Like all Phillip MASTER Trust Funds, your investment is managed by professional and experienced fund managers. You also get the assurance and backing of a strong and globally successful name in the investment arena - the PhillipCapital Group, whose main aim is always to maximise your returns'.

Phillip Mutual Berhad because your trust really matters

#### **Phillip MASTER Trust Funds**

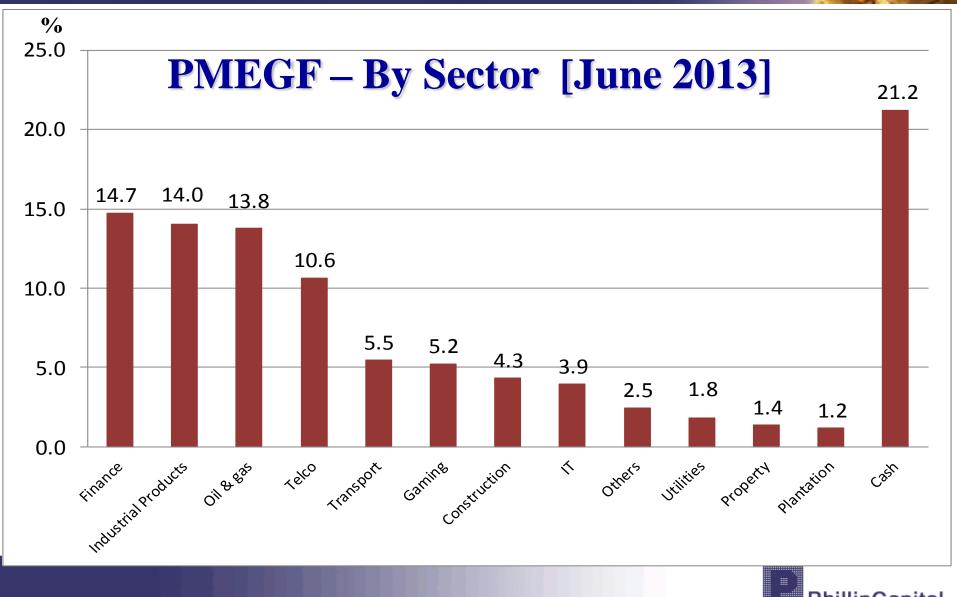




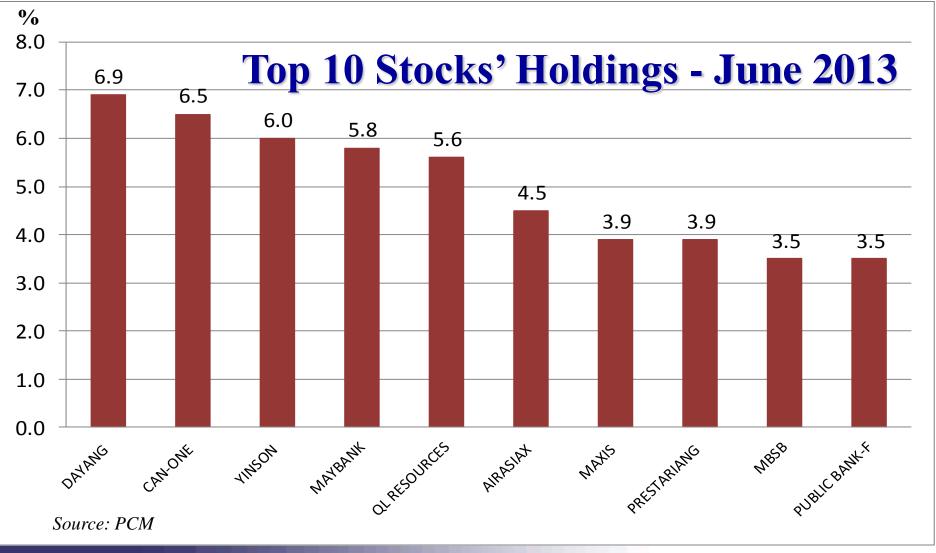




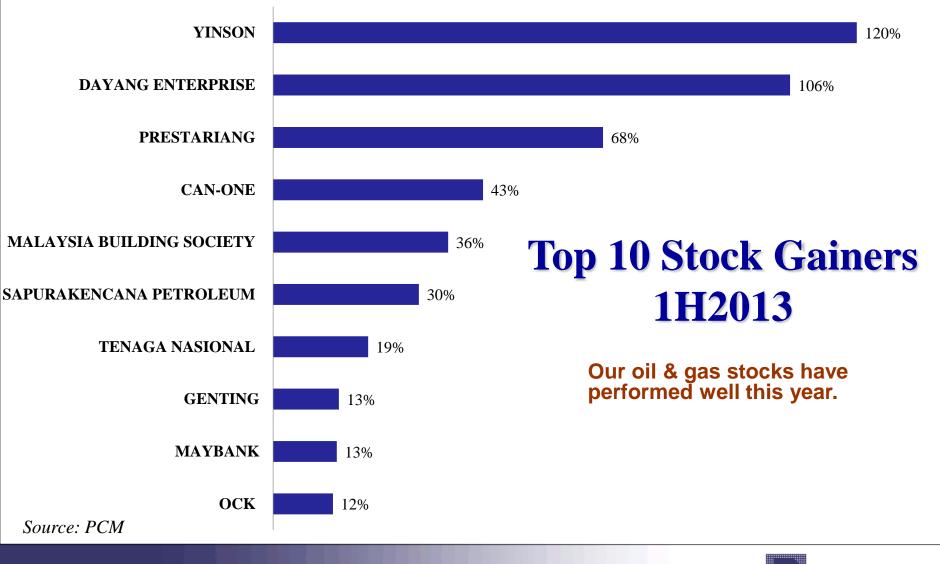




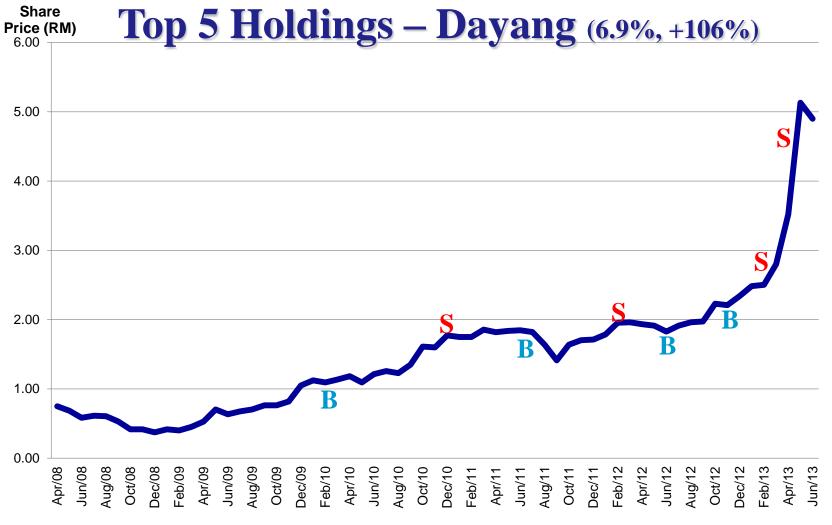
PhillipCapital





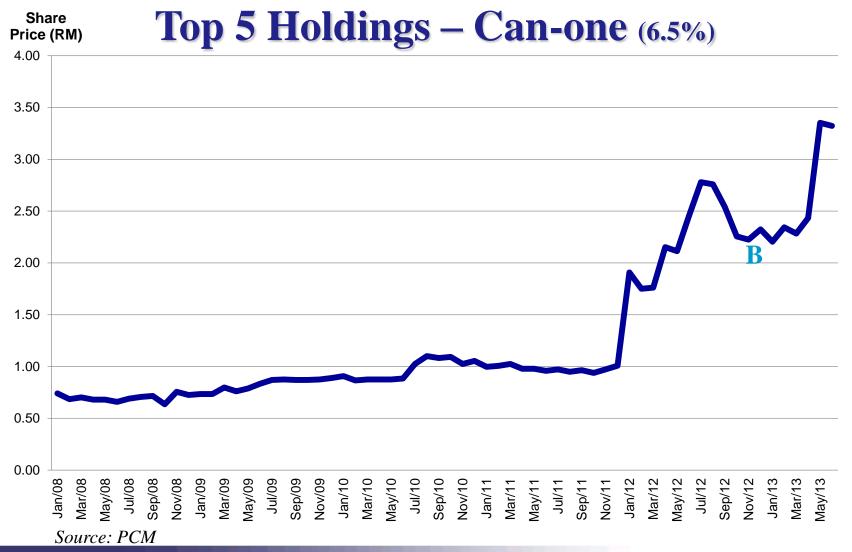


PhillipCapital

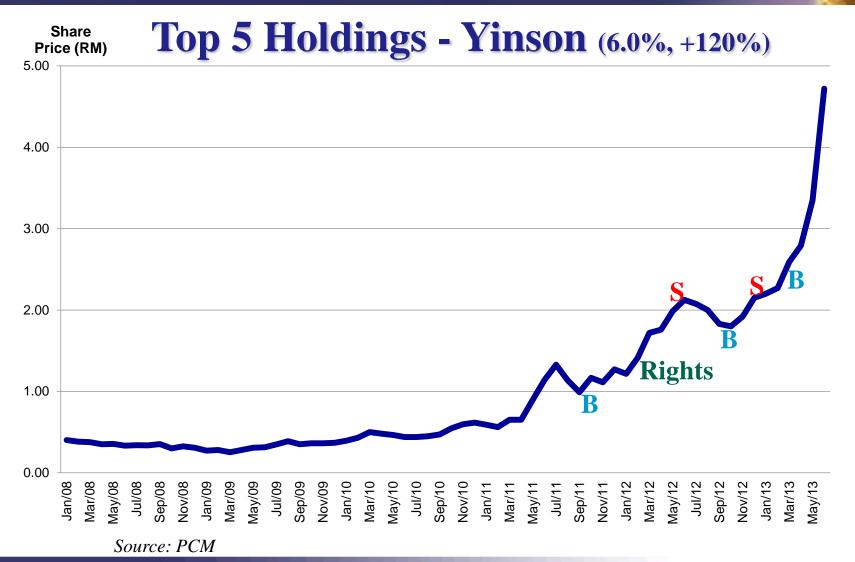


Source: PCM

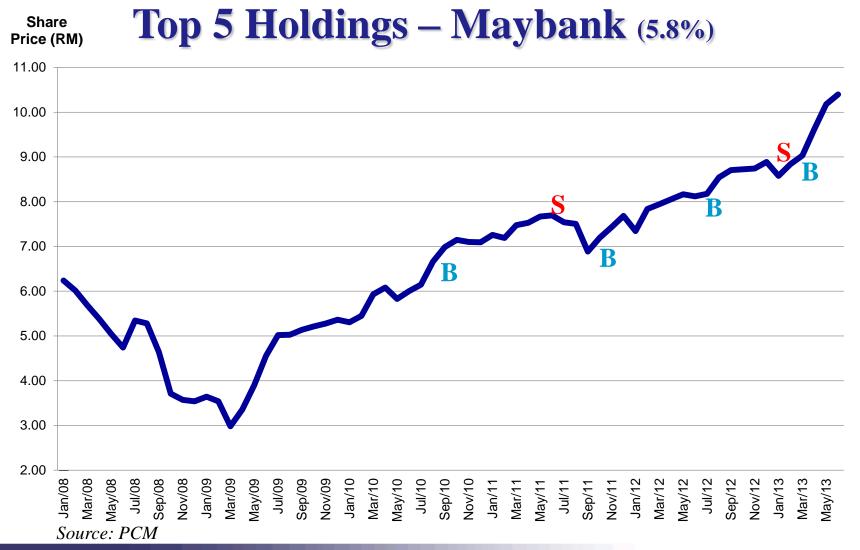




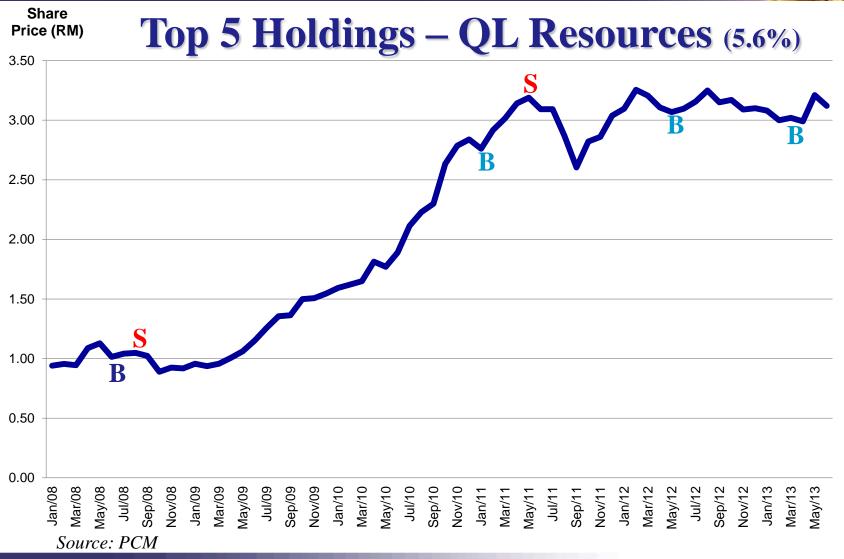




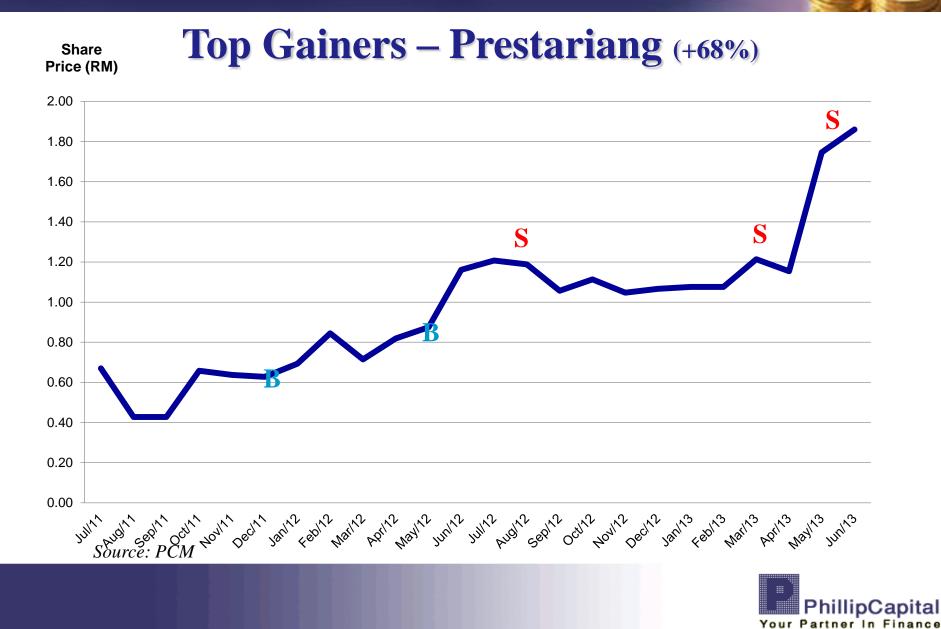


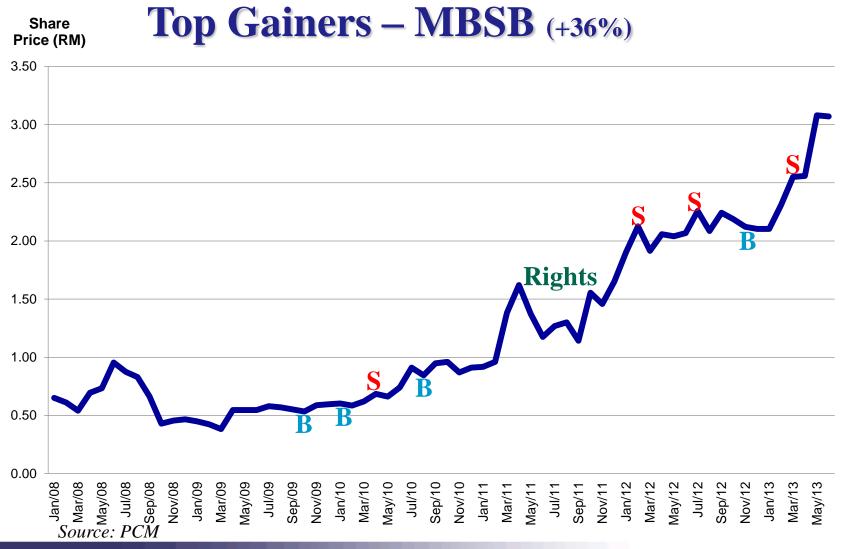




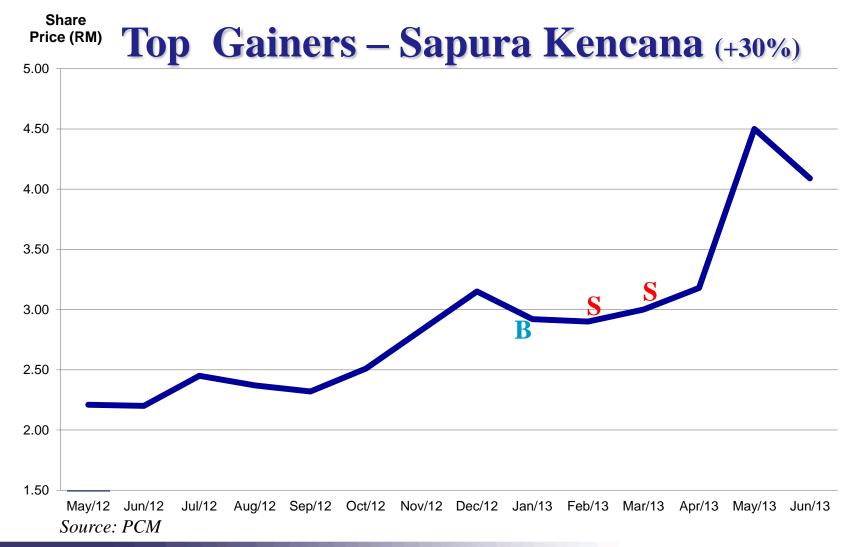




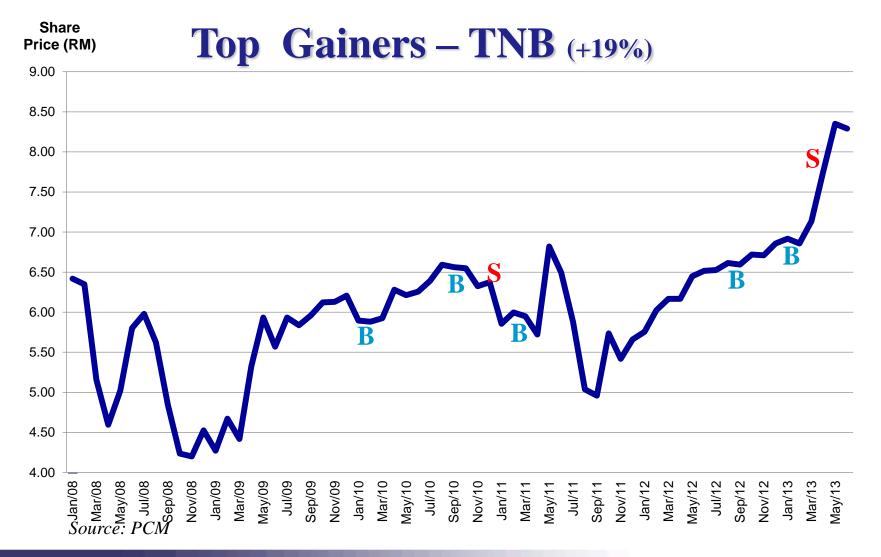






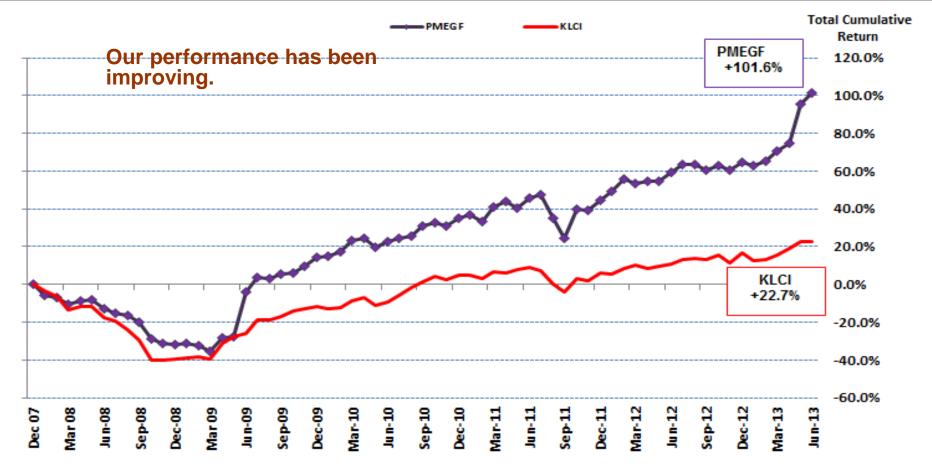








#### **PMEGF VS KLCI**





#### **Cumulative Performance as of 30 June 2013 (%)**

	1 month	3 months	6 months	1 year	3 year	5 year	Since Inception
PMEGF	3.1	18.2	22.5	26.6	64.3	132.1	224.5
KLCI	0.2	6.1	5.0	10.9	35.0	49.5	338.8

#### Calendar Year Performance as of 30 June 2013 (%)

	2007	2008	2009	2010	2011	2012	YTD'13
PMEGF	22.9	-31.6	66.9	18.3	6.9	14.1	22.5
KLCI	31.8	-39.3	45.2	19.3	0.8	10.3	5.0

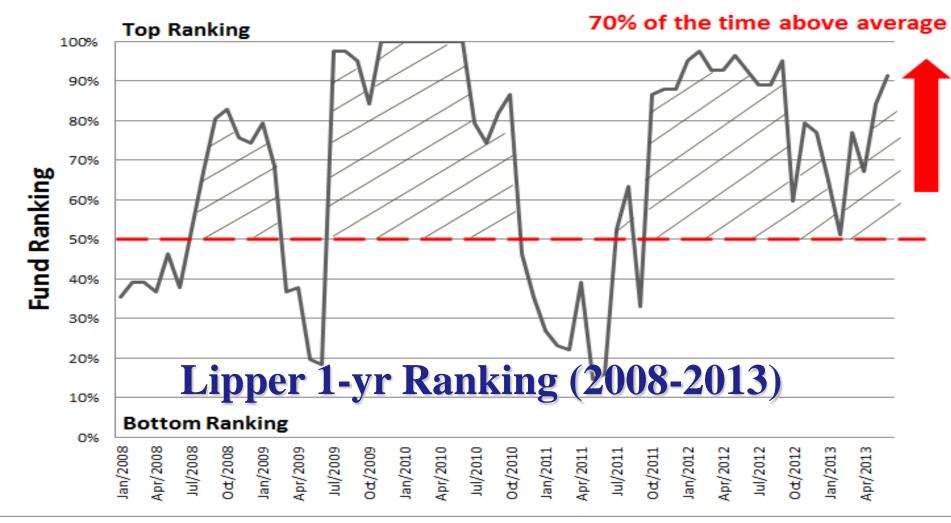


LIPPER

Lipper Ratings as of 28/6/2013 PMEGF's Lipper Rating							
Malaysia							
3 years	5 years	10 years	Overall				
of 155	of 145	of 93	of 155				
of 155	of 145	of 93	of 155				
of 308	of 252	of 106	of 308				
8	<b></b>	<b>(</b>	8				
8	Θ	Θ	0				
	3 years of 155 of 155 of 155	3 years 5 years   Image: Second s	3 years 5 years 10 years   Image: Second stress Image: Second stress Image: Second stress Image: Second stress   Image: Second stress Image: Second stress Image: Second stress Image: Second stress Image: Second stress   Image: Second stress				

Lipper Leaders Key 🗢 Lowest 🗢 State Highest





Source: Lipper & PCM



#### **Yearly Return – PMA vs PMEGF**

PMA	PMEGF
-20.2%	-31.6%
35.3%	66.9%
20.0%	18.3%
9.9%	6.9%
9.8%	14.1%
18.0%	22.5%
84.4%	101.6%
11.8%	13.6%
11.6%	20.2%
	-20.2% 35.3% 20.0% 9.9% 9.8% 18.0% 84.4%

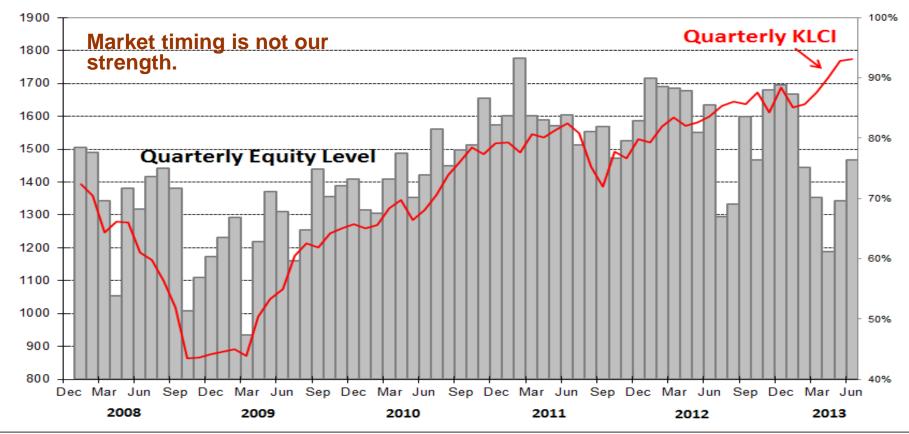
Source: PCM

\*Performance is net of all fees.

\*Return data has yet to be verified by independent 3rd party.



#### **PMEGF Equity Level vs KLCI**



Source: PCM

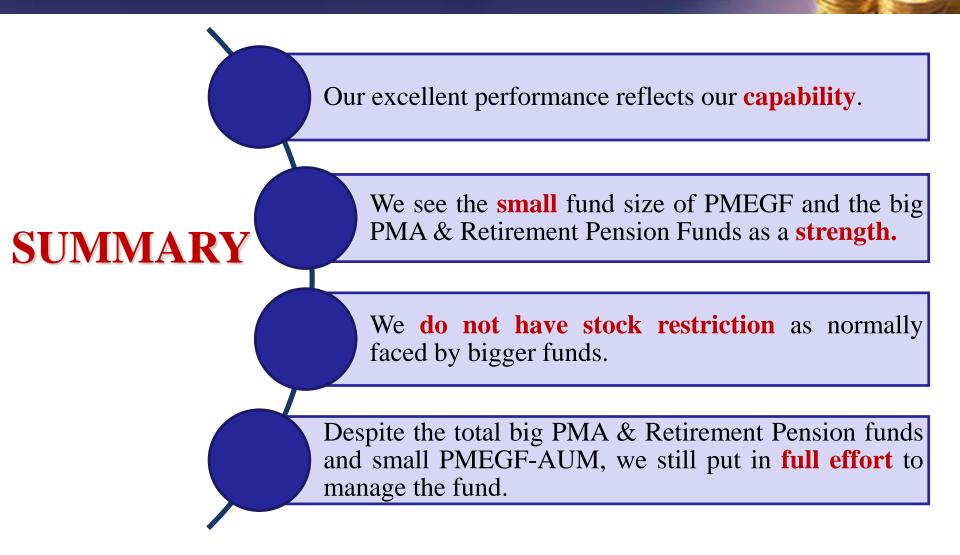


#### **Up & Down Market – Standard Deviation Analysis**

(From 2008 till 1H2013)



PhillipCapital





## More information call our **Certified Financial Planner**

#### Tel: 6019 3232163

#### ALWIN YAU MIN SIN 姚苠薪 CFP, CMSRL, C.Dip A.F. (ACCA), MBA (Finance) Hull University UK, MBIM (Banking & Finance). CFP WEALTH STRATEGIST e-mail: alwinyau@gmail.com website: www.walkwithwealth.com











