

#### **Phillip Managed Account**

#### For Retirement\*

#### (\*Approved EPF Members Investment Scheme)



Your Partner In Finance



## Phillip Capital Management Private Managed Account (PMA)

#### ENJOY TOTAL CONTRC

"You will enjoy a range of services the meet your individual investment needs



#### Discretionary Mandate

This service will be suitable if you wish to have an investme portfolio tailored to meet your individual investment objectives, ris profile, time horizon and actively managed to reflect changing market conditions.



#### O Advisory Mandate

You will have full control over the decision to buy and sell quality companies listed in Bursa Malaysia with the advise of your personal Fund Manager and investment tools available in POEMS, our online investment platform.





# P

## **Phillip Capital Management**

#### Phillip Master Equity Growth Fund (PMEGF)-Small is Beautiful



#### Ang Kok Heng

#### **Chief Investment Officer**

Phillip Capital Management Sdn Bhd



#### DISCLAIMER:

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## Strategy

 Adopt bottom-up strategy and combines active management with long-term core holdings.



We are value investor

We believe in **diversification** 

We prefer **growth stocks** i.e. PE/Growth ratio is important

Prudent management is important for medium/long term investment

Prefer **progressive management** than conservative management Our Investment Philosophy

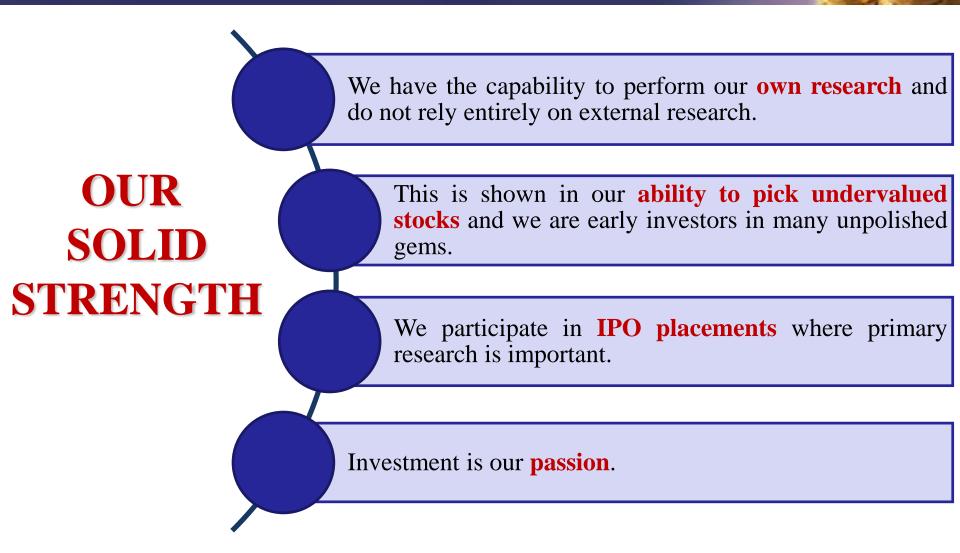


Stock

Picks

| Our   | Style   | Of  | Investment   |
|---|---|---|--|
| We are<br>active fund<br>manager<br>and we<br>monitor the<br>portfolio<br>closely | We try to<br>keep to <b>5%</b><br>allocation<br>for a single<br>stock unless<br>the stock is<br>so good that<br>we will go<br>for 10% | We may not<br>have fixed<br><b>cut loss</b><br>strategy, as<br>we only take<br>losses if<br>there is a<br>change in<br>fundamental<br>value | We prefer to<br>"Buy Low,<br>Sell High"<br>rather than<br>"Buy High,<br>Sell Higher" |







#### MATCH LONG-TERM SAVINGS WITH LONG-TERM INVESTMENT

"Phillip Capital Management Sdn Bhd (PCM) offers you an alternative to match your long-term EPF Savings against your long-term stock market investment for a potentially higher equities market return."

#### EPF MEMBERS INVESTMENT SCHEME

EPF Members who have balance exceeding Basic Savings in Account 1(Retirement Account) of their EPF account and have not reached the age of 55 are eligible to invest their funds directly in Malaysian listed shares and securities through Phillip Capital Management Sdn Bhd, a Fund Management Instituition appointed under the EPF Members Investment Scheme.

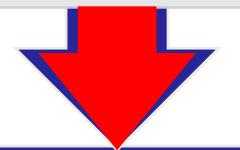
The minimum amount for our scheme is RM30,000. However, EPF members may build up the amount over a number of investments with the condition that the first investment is at least RM10,000 but not more than 20% of the amount exceeding Basic Savings in Account 1 at intervals of three months.

| Age<br>(Years) | Basic<br>Savings (RM) | Age<br>(Years) | Basic<br>Savings (RM) | Age<br>(Years) | Basic<br>Savings (RM)  |
|----------------|-----------------------|----------------|-----------------------|----------------|--|
| 18             | 1,000                 | 31             | 20,000                | 44             | 59,000   |
| 19             | 2,000                 | 32             | 22,000                | 45             | 64,000   |
| 20             | 3,000                 | 33             | 24,000                | 46             | 68,000   |
| 21             | 4,000                 | 34             | 26,000                | 47             | 73,000   |
| 22             | 5,000                 | 35             | 29,000                | 48             | 78,000   |
| 23             | 7,000                 | 36             | 32,000                | 49             | 84,000   |
| 24             | 8,000                 | 37             | 34,000                | 50             | 90,000   |
| 25             | 9,000                 | 38             | 37,000                | 51             | 96,000   |
| 26             | 11,000                | 39             | 41,000                | 52             | 102,000  |
| 27             | 12,000                | 40             | 44,000                | 53             | 109.000  |
| 28             | 14,000                | 41             | 48,000                | 54             | 116,000  |
| 29             | 16,000                | 42             | 51,000                | 55             | 120,000  |
| 20             | 19.000                | 42             | FE 000                |                | And the second s |

## We have more control, more flexibility and more power.

#### We match long term savings with

long term investment



Our long-term stock market investment for a potentially higher equities market return.



'We understand when it comes to money and investment, trust is essential. Like all Phillip MASTER Trust Funds, your investment is managed by professional and experienced fund managers. You also get the assurance and backing of a strong and globally successful name in the investment arena - the PhillipCapital Group, whose main aim is always to maximise your returns'.

Phillip Mutual Berhad because your trust really matters

#### **Phillip MASTER Trust Funds**

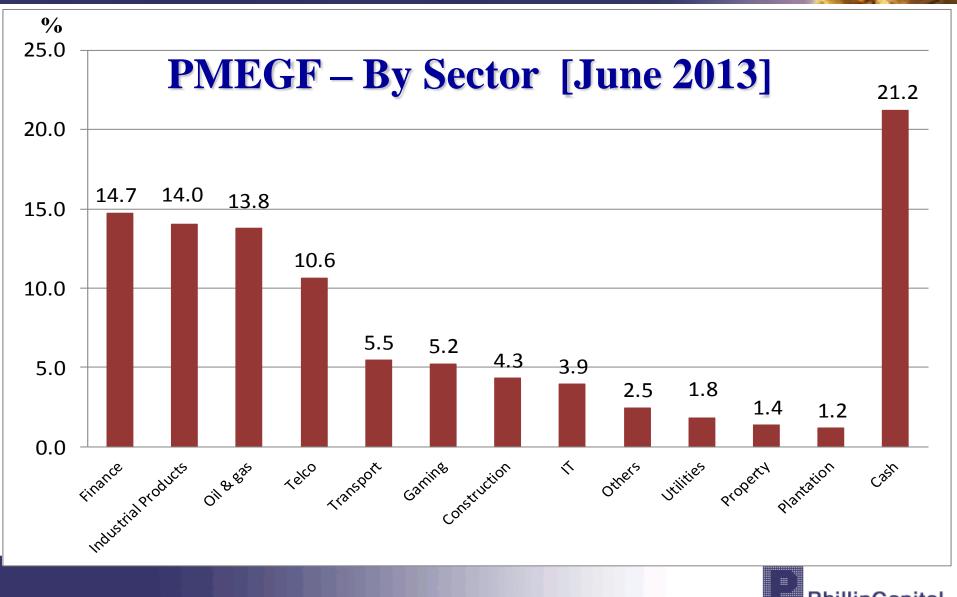




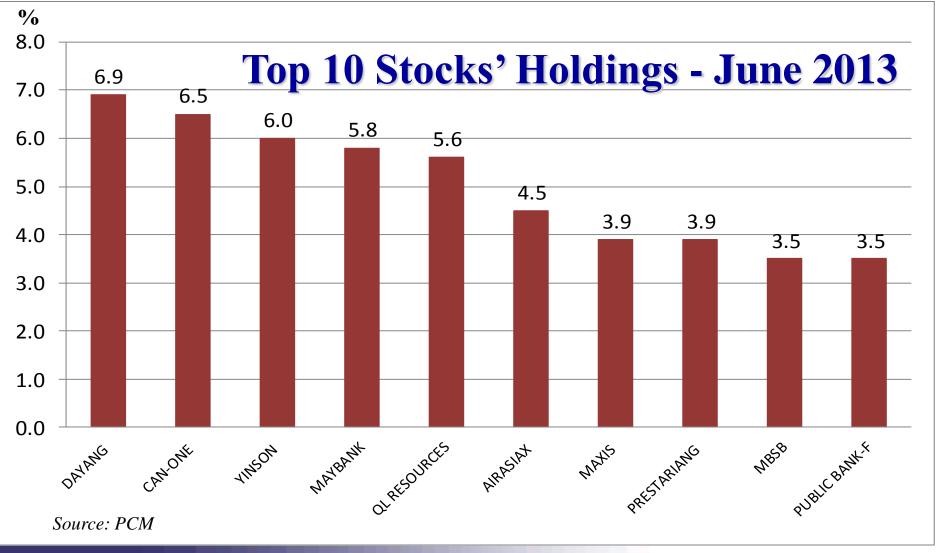




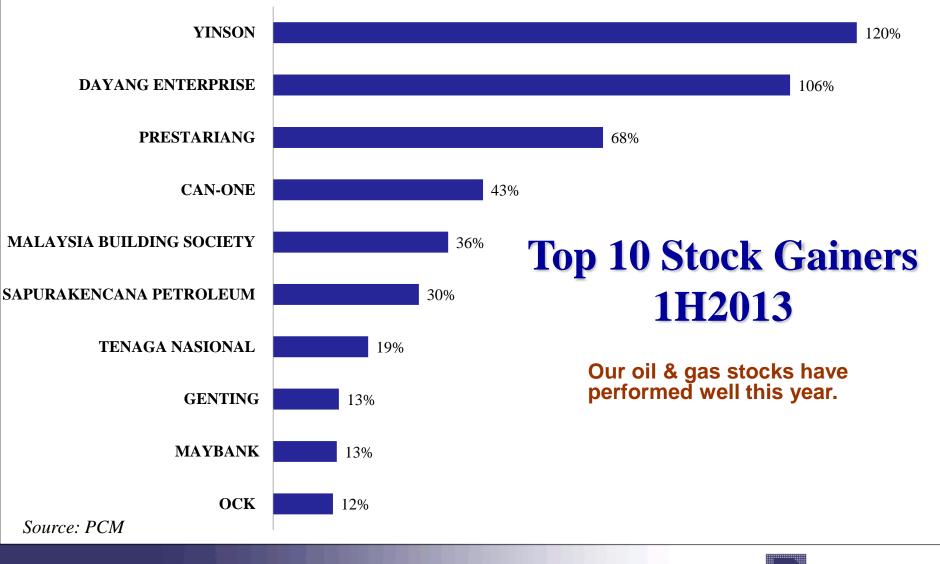




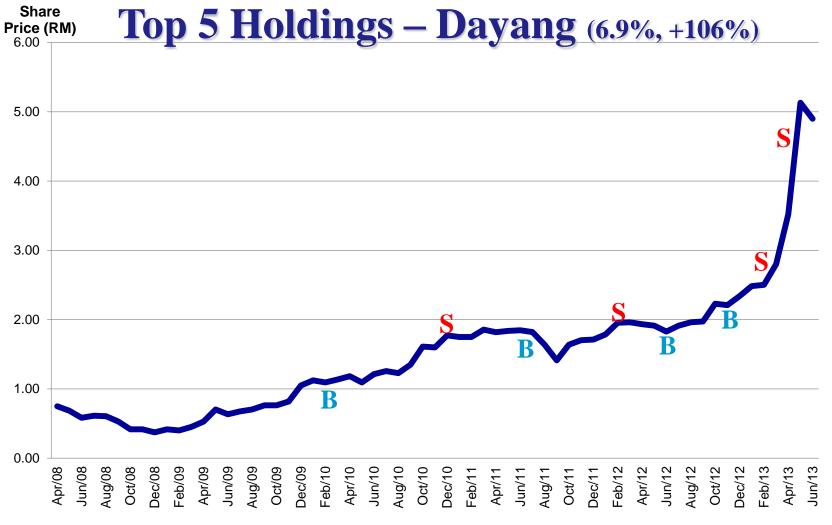
PhillipCapital





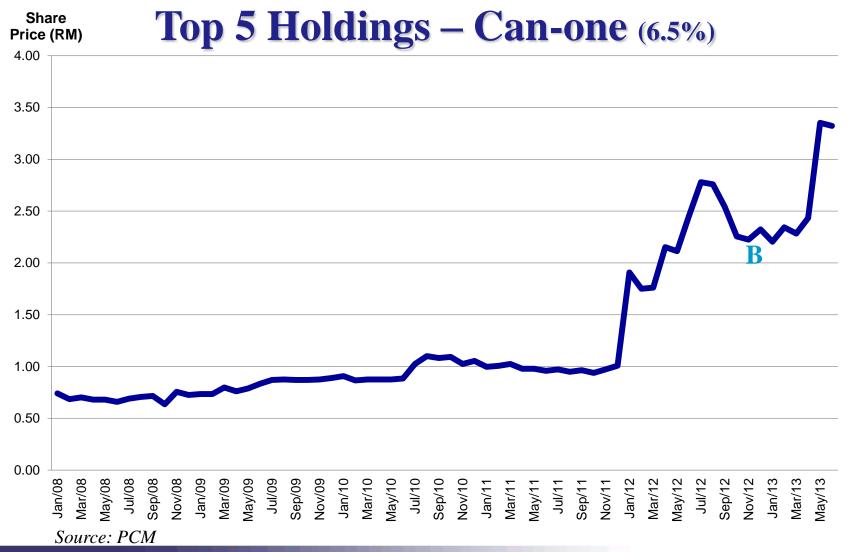


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Source: PCM

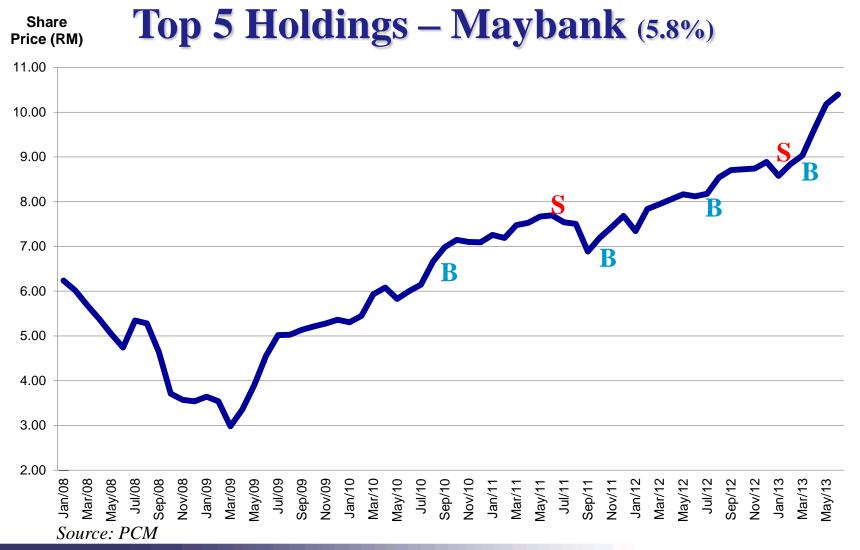




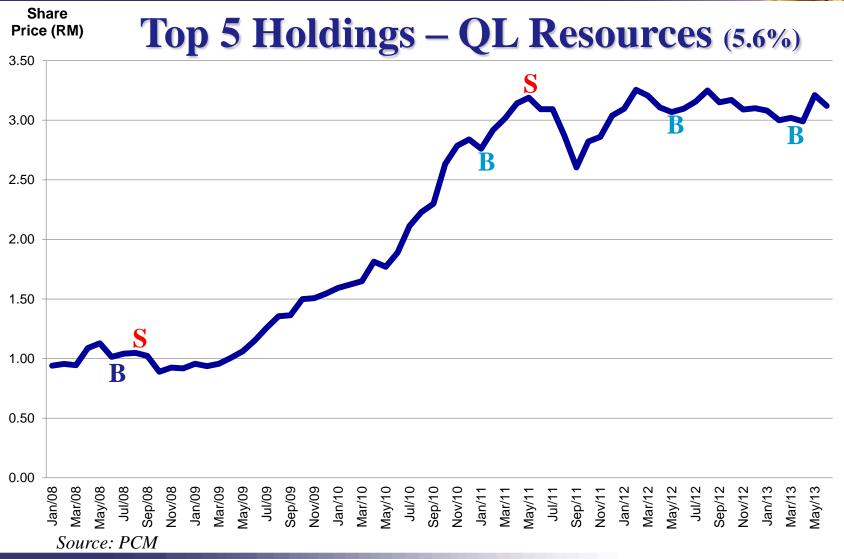




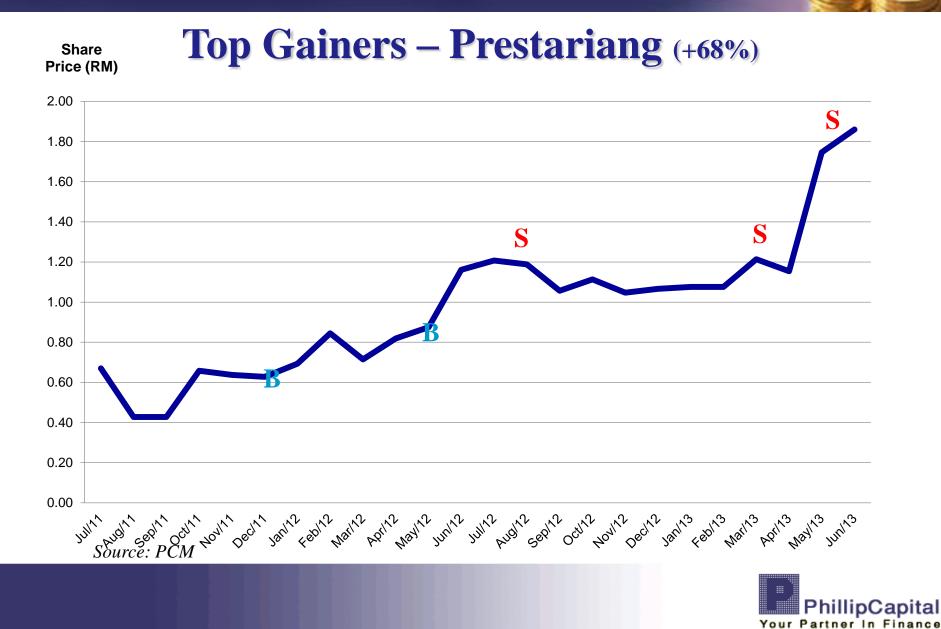


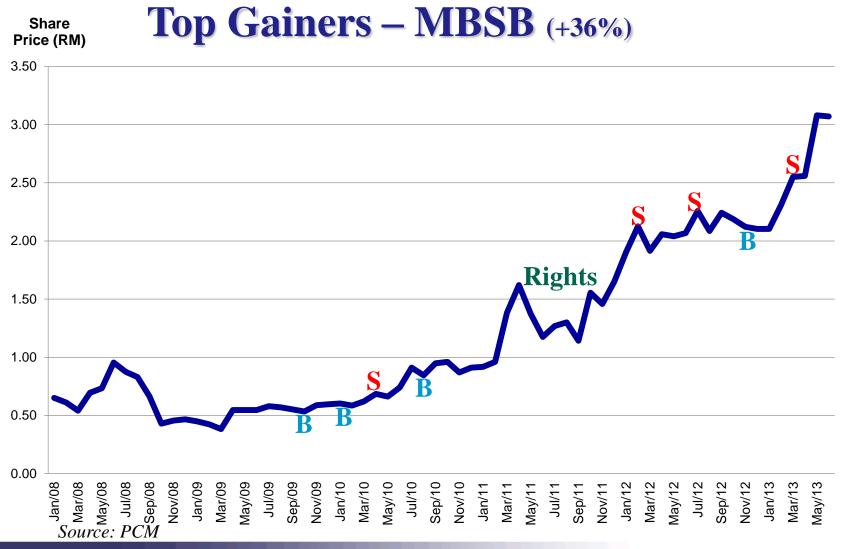




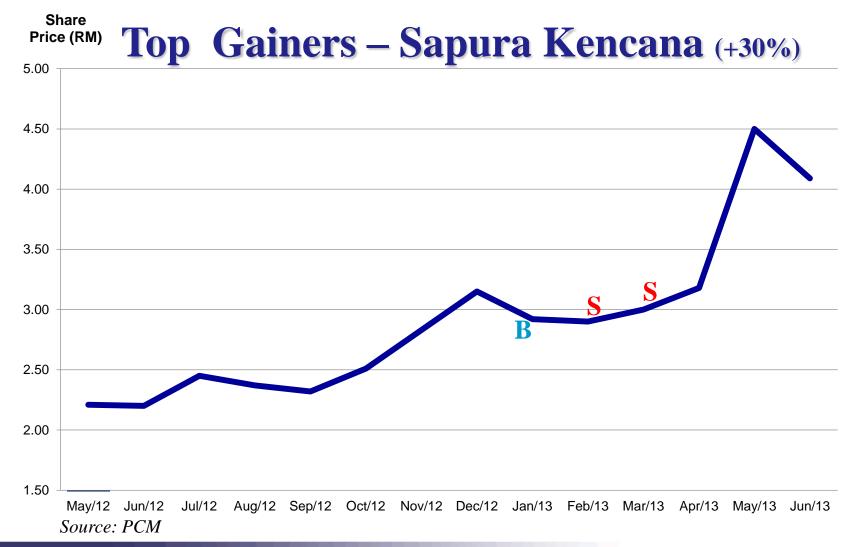




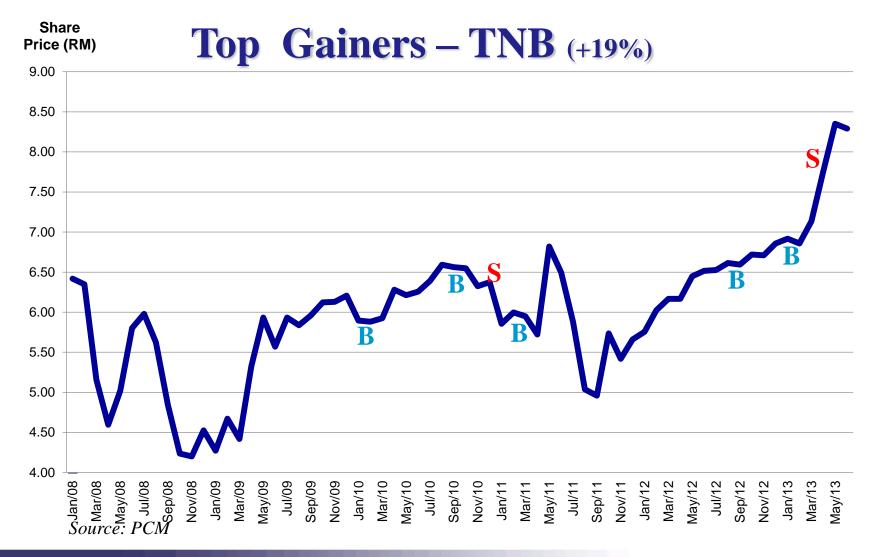






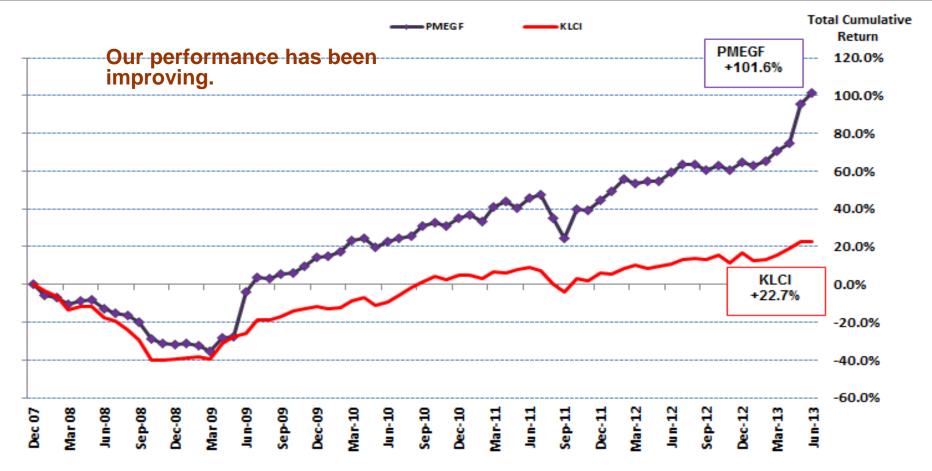








#### **PMEGF VS KLCI**





#### **Cumulative Performance as of 30 June 2013 (%)**

|       | 1<br>month | 3<br>months | 6<br>months | 1<br>year | 3<br>year | 5<br>year | Since<br>Inception |
|-------|------------|-------------|-------------|-----------|-----------|-----------|--------------------|
| PMEGF | 3.1        | 18.2        | 22.5        | 26.6      | 64.3      | 132.1     | 224.5              |
| KLCI  | 0.2        | 6.1         | 5.0         | 10.9      | 35.0      | 49.5      | 338.8              |

#### Calendar Year Performance as of 30 June 2013 (%)

|       | 2007 | 2008  | 2009 | 2010 | 2011 | 2012 | YTD'13 |
|-------|------|-------|------|------|------|------|--------|
| PMEGF | 22.9 | -31.6 | 66.9 | 18.3 | 6.9  | 14.1 | 22.5   |
| KLCI  | 31.8 | -39.3 | 45.2 | 19.3 | 0.8  | 10.3 | 5.0    |

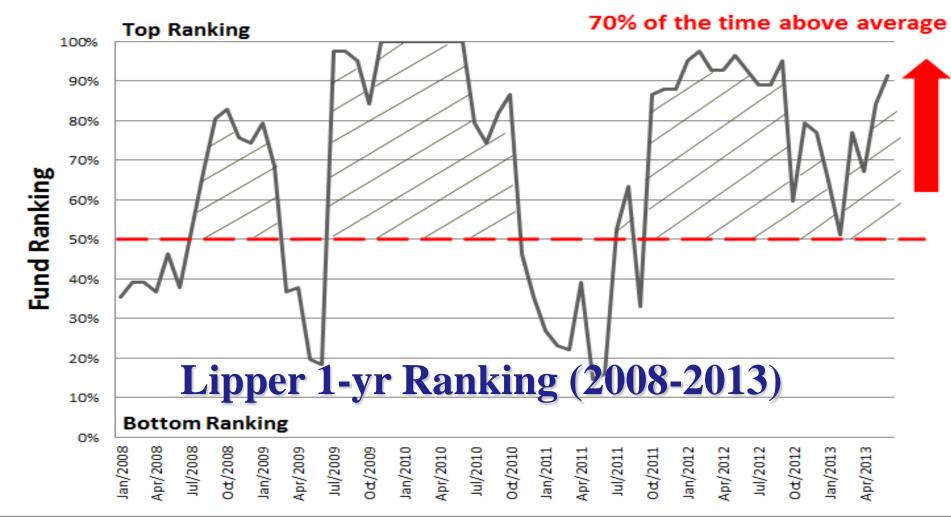


LIPPER

| Lipper Ratings as of 28/6/2013 PMEGF's Lipper Rating |                                       |  |  |  |  |  |  |
|--|---------------------------------------|--|--|--|--|--|--|
| Malaysia   |                                       |  |  |  |  |  |  |
| 3 years  | 5 years                               | 10 years   | Overall  |  |  |  |  |
| of 155   | of 145                                | of 93  | of 155   |  |  |  |  |
| of 155   | of 145                                | of 93  | of 155   |  |  |  |  |
| of 308   | of 252                                | of 106   | of 308   |  |  |  |  |
| 8  | <b></b>                               | <b>(</b>   | 8  |  |  |  |  |
| 8  | Θ                                     | Θ  | 0  |  |  |  |  |
|  | 3 years<br>of 155<br>of 155<br>of 155 | 3 years 5 years   Image: Second s | 3 years 5 years 10 years   Image: Second stress Image: Second stress Image: Second stress Image: Second stress   Image: Second stress Image: Second stress Image: Second stress Image: Second stress Image: Second stress   Image: Second stress |  |  |  |  |

Lipper Leaders Key 🗢 Lowest 🗢 State Highest





Source: Lipper & PCM



#### **Yearly Return – PMA vs PMEGF**

| PMA    | PMEGF  |
|--------|--|
| -20.2% | -31.6%   |
| 35.3%  | 66.9%  |
| 20.0%  | 18.3%  |
| 9.9%   | 6.9%   |
| 9.8%   | 14.1%  |
| 18.0%  | 22.5%  |
| 84.4%  | 101.6%   |
|        |  |
| 11.8%  | 13.6%  |
| 11.6%  | 20.2%  |
|        | -20.2%<br>35.3%<br>20.0%<br>9.9%<br>9.8%<br>18.0%<br>84.4% |

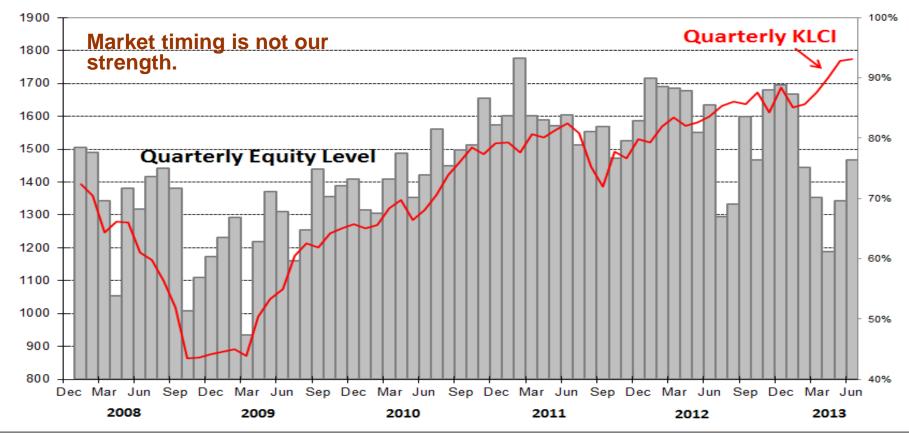
Source: PCM

\*Performance is net of all fees.

\*Return data has yet to be verified by independent 3rd party.



#### **PMEGF Equity Level vs KLCI**



Source: PCM

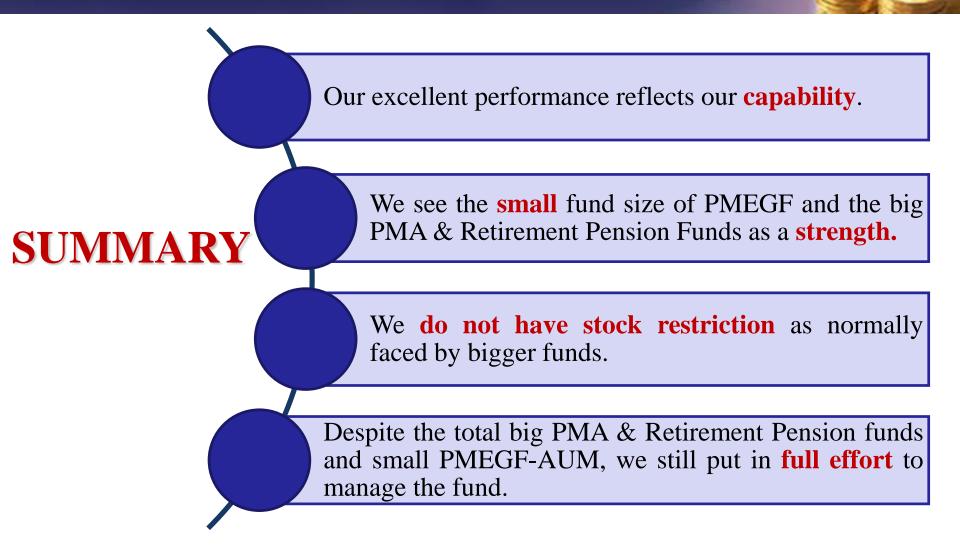


#### **Up & Down Market – Standard Deviation Analysis**

(From 2008 till 1H2013)



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## More information call our **Certified Financial Planner**

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