### Investors Trust

## S&P 500 Index

15 Year Regular Contribution Plan for International Investors Principal Protected

global expertise »

commited to your market



### **Product Overview**



- 100% Principal protected with return of 140% of the sum all contributions at the end of the 15 year term
- Guarantee death benefits at 101% of the Account Value. Read more about the S&P 500 Index at
- https://www.investors-trust.com/eng/sp500.html









## Regular Savings

**Evolution** 

S&P 500

## Lump Sums

Platinum Series

Fixed Income

### SPX15 - Overview



# Currency Options USD (\$)

### **Product Terms**

15 years

# Minimum Contribution USD 500 per month (or RM1,500 per month)

### Issue Age

18 - 70 Years Old

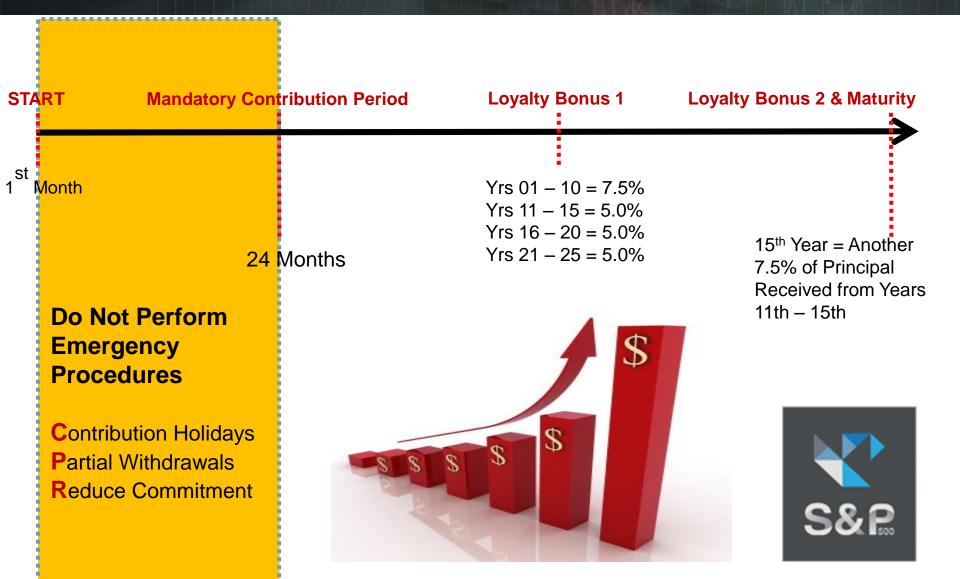








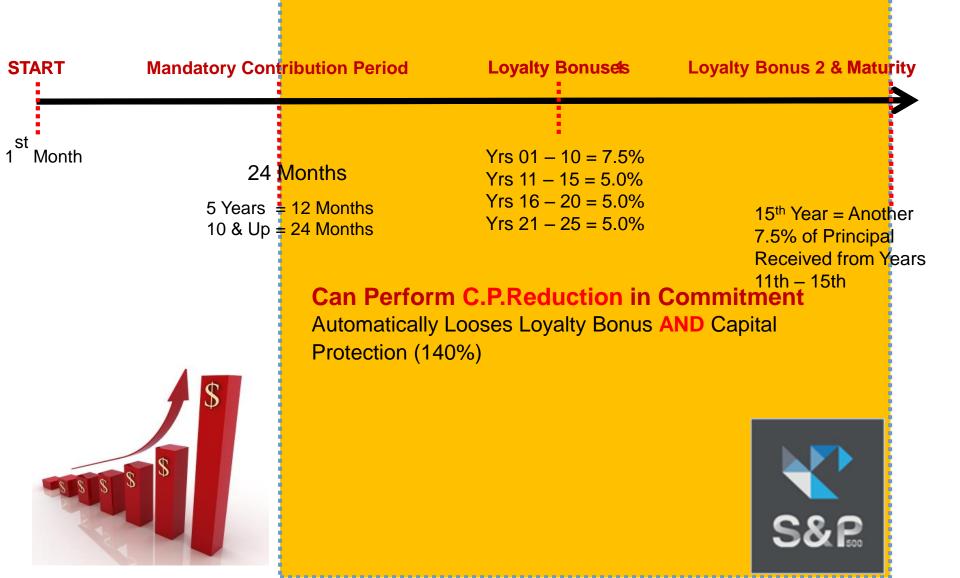














START:	Mandatory Con	ribution Period	Loyalty Bonus 1	Loyalty Bonus 2 & Maturity
st Month	\$ 24		Yrs 01 – 10 = 7.5% Yrs 11 – 15 = 5.0% Yrs 16 – 20 = 5.0% Yrs 21 – 25 = 5.0% C.Partial Withdra Looses Loyalty Bonus 0%)	



The plan requires minimum USD2400 of Account Value to remain inforce.

Full surrender requires settlement of all remaining years of Annual Administration Fees of the plan. See "Surrender.xls" from Tools Folder



Mandatory Cont <mark>ribution Period</mark>	Loyalty Bonus 1	Loyalty Bonus 2 & Maturity
24 Months	Yrs 01 – 10 = 7.5% Yrs 11 – 15 = 5.0% Yrs 16 – 20 = 5.0% Yrs 21 – 25 = 5.0%	15 <sup>th</sup> Year = Another 7.5% of Principal Received from Years 11th – 15th
		Yrs 01 - 10 = 7.5% Yrs 11 - 15 = 5.0% Yrs 16 - 20 = 5.0%

#### **Can Perform Contribution Holidays.P.R**

Up to 90 days are allowed without losing Loyalty Bonuses **AND** the Capital Protection Guarantee (140%)

You can take as many "holidays" as you want after the mandatory contribution period. But this action us not encouraged as you will LOOSE CAPITAL PROTECTION and be 100% at the mercy of the performance of the S&P



\*



### » Charges & Bonus Structures

Charges				
ADMINISTRATION CHARGE	1.7% Annually years 1 – 15 of Principal Invested			
POLICY FEE	USD 7 monthly			
ASSET MANAGEMENT FEE	0.125% monthly of fund balance			
BID/OFFER SPREAD	For Plans under USD 6,000.00 Per Annum, Bid Offer Spread is 2%; Otherwise, 0%			
Bonuses				
EXTRA ALLOCATIONS	All Allocations are 100%. No Extra Allocations			
LOYALTY BONUS	7.5% of Principal Invested at the end of the 10 <sup>th</sup> year, and 7.5% of Principal Invested from the 11 <sup>th</sup> year to maturity			
CREDIT CARD CHARGES	VISA 1.79%; MASTER 2.02%, and AMEX 3.0% are fully absorbed by Investors Trust.			



# Benefits of SPX15 Product Positioning





### SPX15: Reasons & Benefits



### Local and especially abroad

Discipline approach to savings for your kids

**Currency Hedge: Remember 1997?** 

Many unfortunate students were forced to returned from the USA...Without their degree



### SPX15: Reasons & Benefits



# A RICH RETIREMENT – How You Can Retire Rich Forever? Hedge Against Devalued Currencies – RM versus USD. SAVE Offshore Investment in a FINANCIAL HEAVEN.



Video: Don't make savings mistakes.
 <a href="http://www.cbsnews.com/8301-35213\_162-57602207/a-rich-retirement-dont-make-these-savings-mistakes/">http://www.cbsnews.com/8301-35213\_162-57602207/a-rich-retirement-dont-make-these-savings-mistakes/</a>

Vidoe : Are yoy saving enough?
 <a href="http://www.cbsnews.com/8301-35213\_162-57601303/a-rich-retirement-are-you-saving-enough/">http://www.cbsnews.com/8301-35213\_162-57601303/a-rich-retirement-are-you-saving-enough/</a>

### Purpose: Planning for Retirement



### Is your savings enough for your retirement?

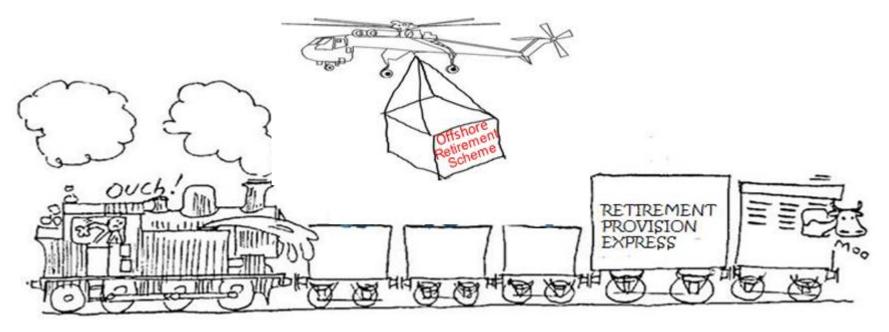
Sadly most answer is: "No"
 Widely documented that it doesn't last beyond a few years post retirement.



### Have you done something about it?

Sadly most answer is: "No"

WHY NOT create our own retirement fund to complement local savings?





#### Who backs our S&P Guarantees?















- Royal Bank of Canada Moody's Aa3 02.09.2013
- Deutsche Bank Moody's A2 02.09.2013
- Citibank Moody's A3 02.09.2013
- Morgan Stanley Moody's A3 02.09.2013
- HSBC Moody's Aa3 02.09.2013



### SPX15: Reasons & Benefits



### SIMPLE - RICH RETIREMENT - FORMULA

I want at least USD 378,000 for my RETIREMENT in 15 years time and protect hedging. How much do I need to save from now?

**Required** = USD 378,000.00

Time = 15 Years or 180 Months
Min. Return = 140% of Principal Invested

Principal x 1.4 = \$378,000 (Target Amount)

Principal = \$378,000 / 1.4 Principal = \$270,000.00

Monthly Savings Required = \$270,000/ 180 Monthly Savings Required = \$1,500.00 (RM)



In 15 Years time, you would have at least 378K from this exercise. IF the S&P gives you more Than 378K, you take the higher. If it is lower, then you will take MINIMUM USD378K. If the S&P 500 index closed higher price, then the investor will gain more than 140% return

How often does an Investment of \$270,000 over 15 years give you more than \$378,000 in Return based on historical data of the \$8,000?

### S&P 500 Index Chart 1950 to 2013



# The Growth of S&P 500 index from 100 points in 1980 to 1600 points in 2013.

Check out the proof in S&P 500 Index live chart at the following website:-

#### Yahoo Finance:

http://finance.yahoo.com/echarts?s=%5EGSPC+Interactive#symbol=^gspc;range=my;compare=;indicator=volume;charttype=area;crosshair=on;ohlcvalues=0;logscale=off;source=undefined





### SPX15: Reasons & Benefits



### Simple **EDUCATION PLANNING** Formula

I want at least USD 200,000 for my son's education in 15 years time in overseas. How much do I need to save?

Min. Return = 140% of Principal Invested

Principal = \$200,000 / 1.4

Principal in 15 Years = \$142, 857.14 in 15 Years!

**Monthly Savings Required = \$142,857.15 / 180** 

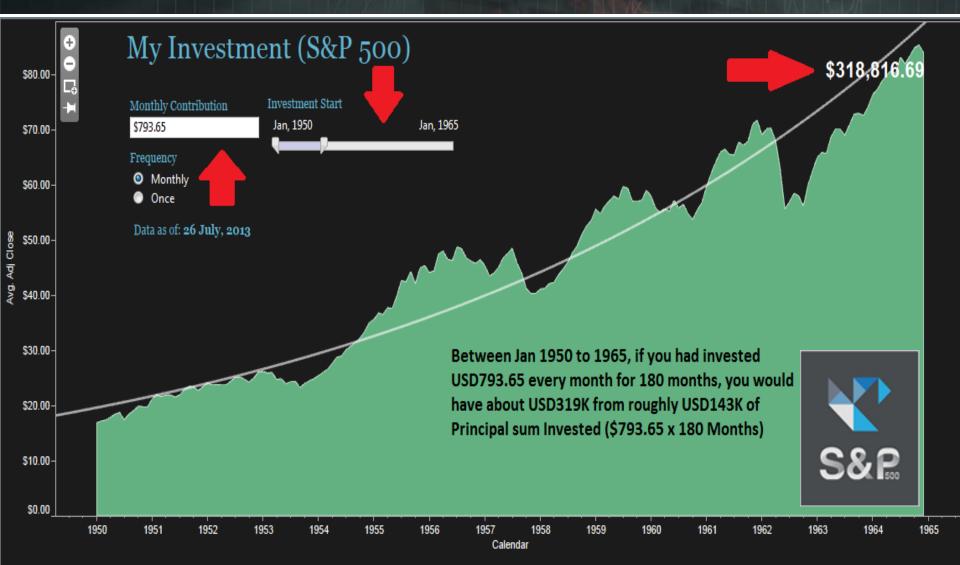
Monthly Savings Required = \$793.65 (RM), then you need to save at least RM26 per day

In 15 Years time, you would have at least 200K. IF the S&P gives you more than 200K, you take the higher. If it is lower than the 200K, then you will take MINIMUM 200K.

If the S&P 500 index at RM216,400 in June 2013, then you will get the sum amount whichever is higher amount not less than 140% on sum invested.

### Jan 1950 – Jan 1965





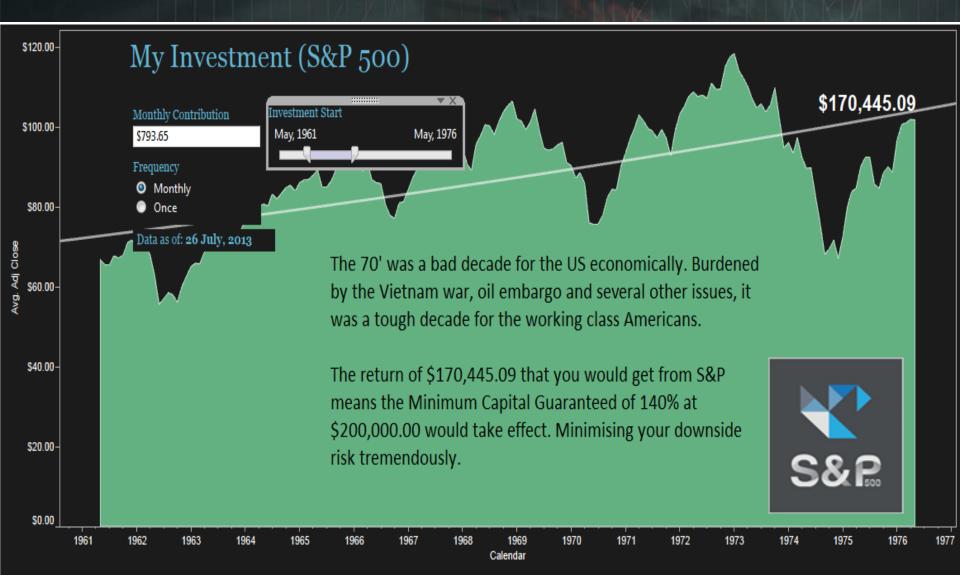
When set as Monthly, the contribution value is assumed to be recurring every month and added to the current pool.

If set as Once, the contribution value is assumed to be applied on the first month of the date range.

The final investment value is the number of curent available units times the average adjusted close of the month.

### May 1961 – May 1976



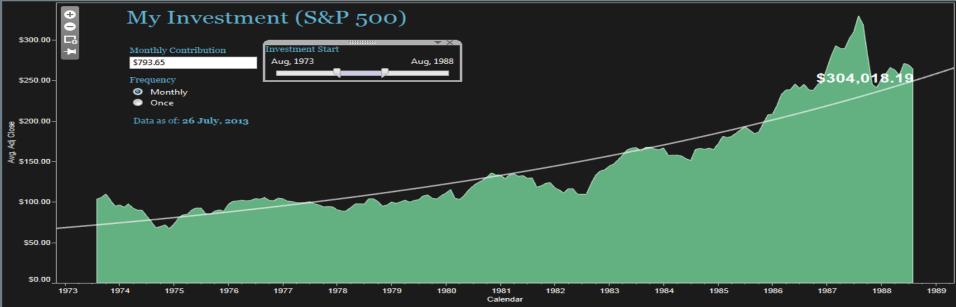


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### In the 80's



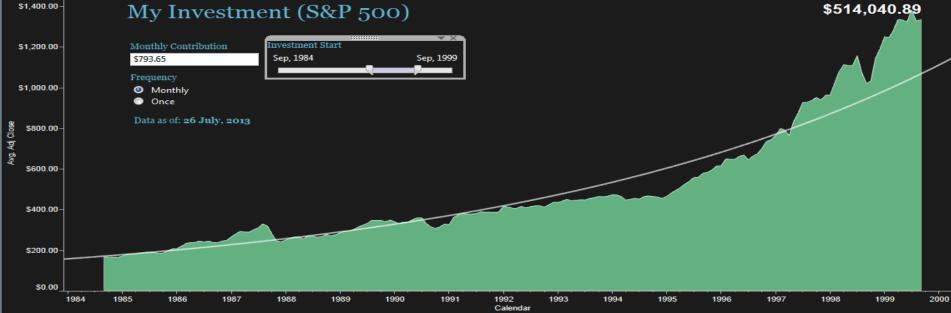




### In the 90's

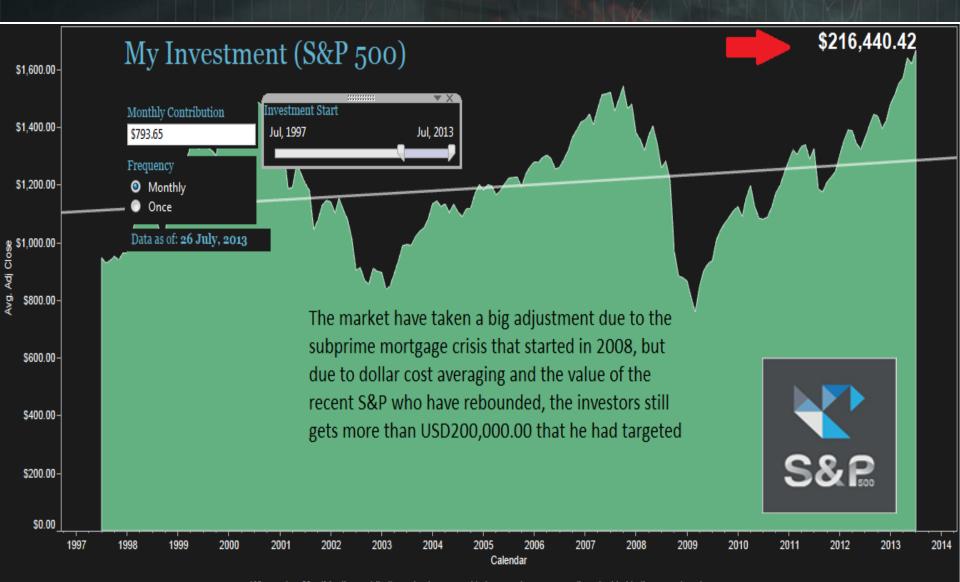






### Today





When set as Monthly, the contribution value is assumed to be recurring every month and added to the current pool.

If set as Once, the contribution value is assumed to be applied on the first month of the date range.

The final investment value is the number of current available units times the average adjusted close of the month.

### Investors Trust

Please call our Certified Financial Planner

Mr. ALWIN YAU

**CFP, CMSRL, MBA (Finance)** 

for immediate FREE advisory services

# global expertise »

commited to your market



email: alwinyau@retireriche.com

Tel: 6019 3232163

